

Position Title: Senior Economist/Economist

City: Toronto, ON

Report Location: TD Tower, 17th Floor, 55 King St. West

Business Unit: Corporate Office

Division: TD Economics

Schedule: M-F

Applications/Resumes should be directed to: Devi Kunan (devi.kunan@td.com)

Department Overview

TD Economics provides analysis and forecasts of economic and financial trends. The analysis covers the globe, with emphasis on Canada, the United States, Europe and Asia. The analysis of the Canadian and U.S. economies include perspectives on the overall performance of the economy, interest rates and foreign exchange rates, the regional economies, major industries and government finances.

Primary Responsibilities

- TD Economists need to have a keen sense of what aspects of economic performance will most affect the Bank's business units and the financial affairs of the Bank's customers
- TD Economists need to prepare analyses that are at the forefront of economics and be able to communicate the relevant findings in a manner that is most useful to the Bank's business units and customers
- Must be able to communicate complex ideas in simple, efficient terms through written material, presentations and media interviews
- As a "primary face" of TDBG, TD Economists must build public credibility through the professional delivery of well-conceived and positioned information
- The successful candidate must build and maintain strong partnerships with external and internal clients and stakeholders at senior levels to ensure that services and information is value-added and meets their needs or anticipated needs

Education/Accreditation

- An MA or PhD degree in the field of Economics
- Knowledge of the structure and performance of the international and Canadian economies, in the latter case at the national, provincial and municipal levels
- Knowledge of international financial markets, including fixed income and foreign exchange
- Knowledge of the major economic policy instruments, including monetary and fiscal policy, in the latter case at the national, provincial and municipal levels
- Knowledge of econometrics in theory and in application
- Knowledge of the banking industry and how economics can be used to improve its performance

Other Personal Skills/Attributes

- Strong written and verbal communication skills are essential; the ability to communicate in French is an asset
- Must have the ability to work quickly while maintaining an exceptionally high standard of work
- Strong team player, both within the TD Economics team and with business partners across the organization

- Continuous learner – at the forefront of knowledge of economic theory and application
- Creative and passionate about applied economics; a self-starter in terms of proposing and conducting studies of interest and relevance
- Highly interpersonal and credible; an engaging personality who comes across well during discussions, presentations and media interviews
- Possesses integrity and maintains high ethical standards
- Consultative nature with outstanding customer service focus; a high sense of urgency and customer sensitivity
- Sound business and financial service acumen; able to understand and translate how economic issues can strategically impact the business
- Independent self-starter; highly motivated with a strong sense of initiative
- A reliable and resourceful team player who is comfortable interacting and communicating across the organization with senior level clients
- Confident decision-maker; the incumbent must have confidence to state and where necessary, defend, their position on issues after thorough and rigorous analysis

Senior Economist Skills/Attributes

- Senior Economists will meet the requirements above and have significant work experience
- Must have the capacity to mentor/coach others and have aptitude for manager/leadership skills
- Senior Economists are also expected to be able to work independently, initiating research projects on a wide array of subjects and completing them with limited oversight